Adam Pippert

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Professional Summary

Strategic and technically fluent Principal Solutions Architect with 15+ years of experience in enterprise automation, cloud infrastructure, and open-source technologies. Proven leader in architecting scalable solutions for telecom and enterprise customers, driving over $6.5M in new business across major North American carriers. Promoted to Principal for cross-regional technical leadership, customer evangelism, and influence on Red Hat product strategy.

Core Competencies

Technical Skills:
- Ansible Automation Platform, OpenShift, Red Hat Enterprise Linux
- Infrastructure as Code (IaC), GitOps, Event-Driven Automation
- Kubernetes, Containers, CI/CD, Security & Compliance Automation

Leadership & Strategy:
- Enterprise Automation Strategy, Cross-functional Enablement, Telco Modernization
- Executive-Level Customer Engagement, GTM Strategy, Product Feedback Loops

Tools & Platforms:
- Red Hat AI Portfolio, Git, JIRA, Google Workspace, VS Code

Professional Experience

Principal Specialist Solution Architect - Ansible | Red Hat
North America Telco, TME | Jan 2023 - Present
- Spearheaded $1.5-2M ESA deal with a major US cellular carrier using Ansible and GitOps.
- Delivered remediation automation that prevented $100M+ in legal exposure.
- Conducted 17+ Ansible workshops including custom hybrid labs.
- Cross-BU leadership with Ansible, ACM, and OpenShift integrations.

Associate Principal Specialist SA - Ansible & OpenShift | Red Hat
2021 - 2023
- Replaced top-performing SSAs; built national Ansible coverage for compliance, security, and AI/ML.
- $1.3M pipeline from TME Automation Day; presented 3-hour automation track.
- Helped a large US wireline provider avoid $25M-$100M in potential fines.

Education

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Bachelor of Science in Computer Science
Oregon State University, Corvallis, OR

Bachelor of Arts in Music
Roanoke College, Salem, VA

Awards & Recognition

- Promoted to Principal Solutions Architect, Red Hat (2023)
- SSA of the Quarter - Q1 CY22 and Q3 CY21
- SSA of the Half - 1H CY20
- Intel SKO - Top Content Feedback Award (2015)

Certifications

- Red Hat Certified Specialist in Ansible Automation
- Kubernetes Fundamentals (suggested)
- [List others if held, e.g., AWS, CKA]

Customer Impact Snapshot

- $6.5M+ in new automation business generated
- Avoided $100M+ in fines for a large US wireline provider
- Delivered automation maturity for major telecom providers
- Led engagements across 5 time zones, 7 Canadian provinces, 3 US states